



**COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #012026
Entitled**

Airside Ground Support Equipment with Related Services and Solutions

The following advertisement was placed November 25, 2025 in and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, November 26, 2025 in the *Deseret News*, *The Salt Lake Tribune*, in South Carolina's *The State*, Oregon's *Daily Journal of Commerce*, November 25, 2025 and December 2, 2025 in *USA Today*, *The Oklahoman*, *Indianapolis Star*, and on November 28, 2025 and December 5, 2025 in the *Indiana Business Journal*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Airside Ground Support Equipment with Related Services and Solutions to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 20, 2026, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Abb India Limited
Advance GSE Corp
AEME
AERO BridgeWorks
AERO Specialties, Inc.
Alvest Equipment Services (USA) LLC
American Technology Consulting LLC
Automax Rent-a-Car, Inc.
Avaya Inc.
Avro Ground Support Equipment Inc.
Bad Wolf Technologies

BARR Plastics Inc.
Bid Lab LLC
Bidr Technologies Inc.
Bitars Services Inc.
Boson Motors
Brigade Electronics Inc.
Burgeon Analytics LLC
Carolina Composites Inc2
Charlatte of America, Inc.
ConstructConnect
Dabico Airport Solutions, Inc.
DD DANNAR Inc.
Dodge Data & Analytics
FAST Global Solutions
First Light Technologies
Fortbrand Services
Garsite Progress, LLC dba PrimeFlight Aviation Service Inc., PrimeFlight Acquisitions LLC
Global Ground Support
Habenchtraiet Ross Tyler
Hallor Group Inc
JAMIE CRANDALL EQUIPMENT CORPORATION
Jasper Engine Exchange dba Jasper Electric Motors, Jasper Innovative Solutions, Weller Truck Parts, and Diesel USA
K2019285027 (SOUTH AFRICA)
Karcher Municipal North America
Keith Huber Corporation
Litter Getter Inc
Logan Industries Inc
Mallaghan (GA) Inc. dba Mallaghan Engineering Limited
Mark C. Pope Associates
Mercury GSE Rentals, LLC
Metal Pless
Mitchells Transport LLC
MonDak Portables LLC
Motivity Labs Inc
Motrec International Inc
Multiforce Systems Corporation
Neometrix Defence Limited
O.C.E.M Acquistion Corp
Oshkosh AeroTech, LLC
Prime Vendor Inc.
PWXPRESS
Raymond Handling Concepts Corporation
Raymond West
Reel EZ Industries LLC.
Rivers West Apparel INC
Rush Enterprises, Rush Truck Centers of North Carolina Inc.
Smart Manufacturing, Inc.

SP Aviation Services Inc.
Spaulding Mfg Inc
Stinar, LLC
Swanson Industries, Inc
TCR Americas, LLC
Technology International, Inc.
TEXTRON GROUND SUPPORT EQUIPMENT INC.
Thatcher Company, Inc
The Deltic Group Inc.
The PlanIT Room
Tiffany Raspberry Consulting
TK Airport Solutions, S.A.
TKH Security | Park Assist
TOTEM SERVICES
Twist Aero LLC
Two-A-Days, Contracting, LLC
US Energy a division of US Venture
Vector Fleet Management, LLC
W.S. Darley & Co.

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on **January 20, 2026 at 4:30:00 pm**. Proposals were received from the following:

Bad Wolf Technologies
Garsite Progress, LLC dba PrimeFlight Aviation Service Inc., PrimeFlight Acquisitions LLC
US Energy a division of US Venture
Mallaghan (GA) Inc. dba Mallaghan Engineering Limited
TCR Americas, LLC
Vector Fleet Management, LLC
Oshkosh AeroTech, LLC
DD DANNAR Inc.
Global Ground Support
TEXTRON GROUND SUPPORT EQUIPMENT INC.
Fortbrand Services
AERO Specialties, Inc.
Jasper Engine Exchange dba Jasper Electric Motors, Jasper Innovative Solutions, Weller Truck Parts, and Diesel USA
Motrec International Inc
Mercury GSE Rentals, LLC
W.S. Darley & Co.
Multiforce Systems Corporation

Proposals were reviewed by the Proposal Evaluation Committee:

Brandon Town, NIGP-CPP, CPSM, Senior Procurement Analyst
Joshua Young, CPPB, NIGP-CPP, Procurement Analyst II

Nicole Lueth, NIGP-PPA, Procurement Analyst II
Teresa Chapman, NIGP-CPP, CPPB, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

AERO Specialties, Inc., is a global manufacturer and supplier of aircraft ground support equipment (GSE) serving commercial, business, government, and military aviation customers across North America and internationally. AERO Specialties offers a broad category of offerings including industrial-grade equipment for aircraft towbars and towbar heads, ground power units (GPUs), hydraulic power units (HPUs), oxygen and nitrogen service systems, lavatory and potable water carts, maintenance stands, and fluid transfer systems. AERO Specialties is offering Sourcewell participating entities a minimum discount off standard list pricing, with Tier 1 pricing benefits and potential additional volume-based incentives.

Fortbrand Services, based in New York and operating since 1983, is an aviation infrastructure provider serving airports, airlines, and ground handlers across the United States and Canada. The company utilizes a distributed workforce to support operations via fixed facilities and mobile resources. Beyond its four airport-based shops, Fortbrand maintains dedicated storage and maintenance facilities in Plainview, NY and Indianapolis, IN. Their portfolio includes baggage tractors, belt loaders, cargo loaders, ground power units, passenger boarding equipment, and airstart units. They also offer equipment maintenance, operator training, nationwide equipment leasing and structured pooled fleet solutions. Currently, Fortbrand is offering a competitive discount on products and services to participating entities.

Garsite Progress, LLC is a United States manufacturer of ground support and fueling equipment that began in 1952. Specifically, they are offering Sourcewell participating entities their lineup of aircraft refueling vehicles, fuel tankers and transport units, potable water trucks and carts, lavatory trucks and carts, and bobtails, amongst other equipment. They offer new, used, and refurbished equipment. They have two manufacturing facilities in the United States as well as one located in Columbia. In addition, they have two refurbishment centers located in Ohio and Florida. Participating entities are offered maintenance and operator training at no additional cost and will also receive a discount off list price in addition to volume discounts.

Global Ground Support, founded in 1997 and headquartered in Olathe, Kansas, is a manufacturer and service provider of aviation Ground Support Equipment (GSE), serving airlines, airports, government agencies, and military operations across the United States and Canada. Global Ground Support's offering includes aircraft interior maintenance support hi-lift trucks, aircraft deicers, glycol recovery vehicles, glycol transfer vehicles, OEM parts support, and comprehensive maintenance, overhaul, and training services. Global Ground Support is offering Sourcewell participating entities a uniform discount off MSRP on all eligible equipment.

Motrec International, Inc. has been operating since 1988 and is headquartered in Quebec, Canada. They are a manufacturer of electric, zero emissions industrial vehicles that have over 100 vehicle configurations to include utility, personal transportation, maintenance, and burden carrier vehicles among others. Motrec is offering Sourcewell participating entities a solid discount off MSRP in addition to a volume discount. They are able to fully service the United States and Canada through their dealer network of over 600 locations in North America along with their in-house team of sales and support professionals. Vehicles have an efficient battery system that has a longer lifespan and is more energy efficient.

Oshkosh AeroTech, LLC, is a business unit of Oshkosh Corporation, which is a global leader in passenger boarding bridge technology and integrated gate equipment. With dedicated sales and service teams operating across the United States and Canada, they provide comprehensive product support and maintenance. Their robust website

showcases their unique product line up but they acknowledge that many of their items are customized. They offer various types of training programs and testing and commissioning services. Oshkosh is offering a varied discount on products and services to participating entities.

Textron Ground Support Equipment, Inc. (Textron GSE), is headquartered in Cartersville, Georgia and is the aviation-focused ground support division of Textron Specialized Vehicles. Textron GSE operates under the brands TUG™, Premier™, and Safeaero™, providing a lineup of ground support equipment such as pushback tractors, baggage and cargo tractors, belt loaders, deicers, and air start units. Textron GSE is an equipment manufacturer, supported by a direct sales force and in-house global service technicians, along with 15 worldwide service centers. Textron GSE offers OEM-certified training, warranty support, telematics integration, and 24/7 technical assistance. Additionally, Textron GSE is offering Sourcewell participating entities a model-specific discount on standard configurations, with volume discounts negotiated based on product mix and order size.

For these reasons, the following awards of Sourcewell **Master Agreement #012026** are recommended:

AERO Specialties, Inc.	#012026-AERO
Fortbrand Services	#012026-FTB
Garsite Progress, LLC	#012026-GSTE
Global Ground Support	#012026-GLBS
Motrec International, Inc.	#012026-MTR
Oshkosh AeroTech, LLC	#012026-OSAT
Textron Ground Support Equipment, Inc.	#012026-TXTN

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Brandon Town, NIGP-CPP, CPSM, Senior Procurement Analyst

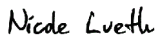
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Joshua Young, CPPB, NIGP-CPP, Procurement Analyst II

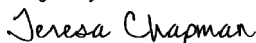
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Nicole Lueth, NIGP-PPA, Procurement Analyst II

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Teresa Chapman, NIGP-CPP, CPPB, Procurement Analyst

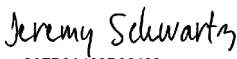
STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for **RFP #012026 Airside Ground Support Equipment with Related Services and Solutions**.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on **April 16, 2026**.

Signed by:

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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer